



Alliance Purchasing

Drastically lower restaurant costs while increasing quality and service. This is collective buying power.

SET THE TABLE FOR SAVINGS

7 Billion+
IN BUYING POWER

300+
Manufacturer
Contracts

45K+
North America Locations

4K+
Price Allowances

Mark Stea

DRAKE HOTEL PROPERTIES

“

Over the past several years, ALLIANCE has saved us not only big money but also saved us valuable time. The process is easy and straight forward and makes sense; which is invaluable. In this economy there is no downside. They can only help you.”

GET REBATES LIKE THE BIG CHAINS DO

Leverage Alliance Purchasing's buying power to negotiate chain-like supplier contracts. Our members never receive a bill from us. We make money by saving you money.

REBATES ON 300+ MANUFACTURERS

Alliance Purchasing has negotiated rebates with over 300+ manufacturers on 165,000+ items, many of which you already purchase.

CUTTING EDGE INDUSTRY TECHNOLOGY

Leverage Alliance Purchasing's technology for real-time insights into purchasing behavior. We either build or partner with technology platforms that enhance our members' abilities to save money and run efficiently—for little to no additional fees.

ABOUT US

Alliance Purchasing was founded in 1999 by father and son team Larry and Brett Fowler. Assembling a portfolio of high quality supplier partners covering everything from fresh seafood to soft drinks, Alliance quickly grew into a key player in the Canadian GPO market. Alliance now counts several hundred of the most prestigious hospitality operations in Canada as part of its membership.

The recent partnership with The Buyers Edge, the world's largest GPO platform, has launched Alliance into an entirely new level of GPO. Alliance members now have access to thousands of line items from over 350 manufacturer partners